

# How to successfully implement Green Cooling:

Sound strategies, qualified RAC workforce,  
best-available technology

OEWG42 Side Event, 16 July 2020

5:00-6:00 pm (EAT Nairobi)

Facilitators: Janna Breitfeld, Julia Schabel



On behalf of



Federal Ministry  
for Economic Cooperation  
and Development

Federal Ministry for the  
Environment, Nature Conservation  
and Nuclear Safety



# Instructions

Please leave your microphone and camera switched off.

Write your questions in the chat.

If there is not enough time to answer all questions,  
we will send an e-mail with the answers.

This event will be recorded and published.  
With your participation you agree to this.



# Objective

**How to use the RAC sector's savings potential to achieve climate and development targets?**



- **Overview of possible fields of action for ozone, climate and energy policy**
- **With your active participation you can shape the following online events!**

# Agenda

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## **Proklima – Naturally Cool!**

Janna Breitfeld, GIZ Proklima

## **Benefits and components of RAC inventories & cooling strategies**

Christopher Jäger & Birgit Mayer, GIZ Proklima

## **What is “Fit for Green Cooling”?**

Benefits of a sound scheme to qualify, certify and register RAC technicians as part of a successful cooling strategy

Lara Teutsch, GIZ Proklima

## **R290 split AC as an example for best-available technology**

Philipp Munzinger, GIZ Proklima

## **Questions and Answers**

All

## **Closing**

Bernhard Siegele, GIZ Proklima



A photograph of three ice cubes melting on a reflective surface. The cubes are clear and have water droplets on their surfaces. The background is a light blue gradient.

# Proklima – Naturally Cool!

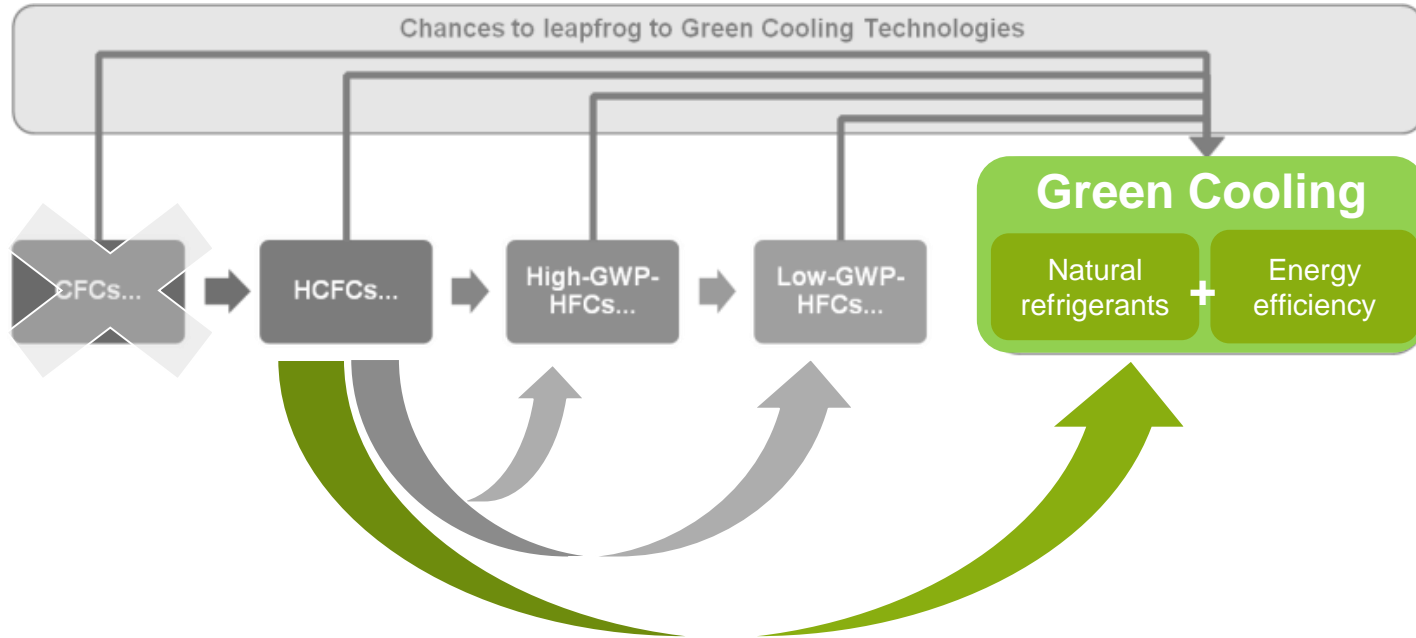
**Janna Breitfeld, GIZ Proklima**



A photograph of a white, rectangular air conditioning unit mounted on a wall. The wall is completely covered in a dense, vibrant green ivy. The unit has a large circular fan grille on its front. A semi-transparent white banner is overlaid at the bottom of the image, containing text.

By 2030, the cooling sector will account for 13% of global greenhouse gas emissions.

# Switch to Green Cooling in one single step



- Appliances with natural refrigerants with same or better energy efficiency



## Proklima

- Programme established in 1995 in the context of implementing technical projects under the Montreal Protocol
- Promoting and introducing **natural refrigerants and energy-efficient appliances** in the **refrigeration and air-conditioning and foam (RAC&F) sector**
- Supporting around 40 partner countries in the field of **integrated ozone and climate protection**



On behalf of



of the Federal Republic of Germany



# Green Cooling in action – what are we doing?

## Policy Advice

Supporting  
evidence-based decision making for  
sustainable sector strategies

Example: Advancing NDCs (= nationally  
determined contributions)  
through climate-friendly cooling



## Capacity Building

Training of >35.000 technicians  
within the HPMPs

Training of >150 cooling technicians,  
lecturers and political decision-makers  
within the Cool Training



## Technology Transfer

Cooperation with the industry  
(e.g. production and distribution of  
climate-friendly ACs)

Example: JetWing Hotel Group in Sri Lanka



# Benefits and components of RAC inventories & cooling strategies

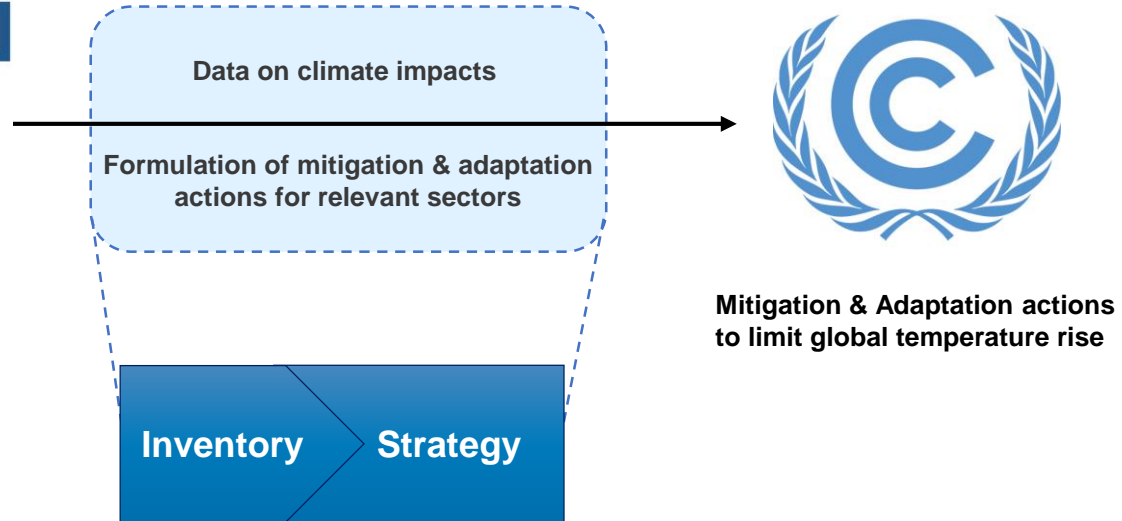
Christopher Jäger & Birgit Mayer, GIZ Proklima



# Montreal Protocol & Climate Regime

## Montreal Protocol on Substances that Deplete the Ozone Layer

- Control of ODS
- Kigali Amendment:  
control of HFCs with GWP



# RAC&F Sector Inventories

## About

provide context-specific overview of RAC sector equipment, emissions & ODS banks  
(status-quo & projected development)

## Components & Data

Sales and stock per subsector as well as growth rates per subsector

Technical information on refrigerants used, energy efficiency, leakage rates, lifetime,...

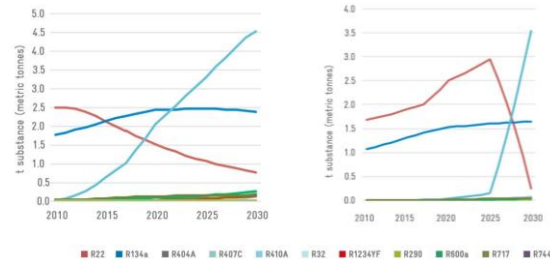
Core components:

### ODS banks

on unit basis

Total sector banks

Projection of future banks for recovery & recycling



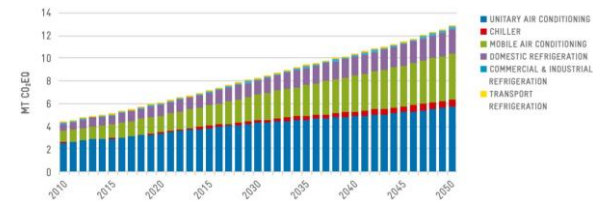
Source: GIZ 2020

### GHG emissions

on unit basis

Total sector emissions (direct & indirect)

Projection of future emissions



Source: GIZ 2018



# RAC&F Sector Inventories

## ■ Data & Methodology

equipment based emissions & ODS data -> IPCC Tier 2 methodology

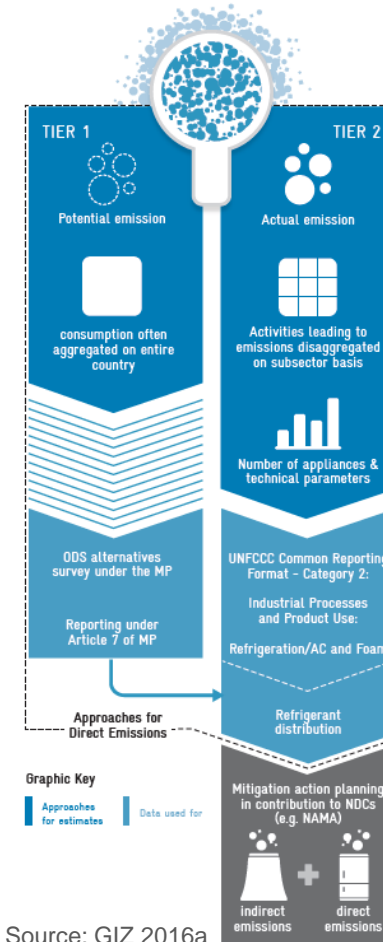
requires comprehensive data collection

- relevant authorities (NOU, energy, industry, tourism, infrastructure)
- customs (imports / exports)
- Manufacturers
- Distributors
- Servicing firms
- End users

## ■ Measurement, Reporting & Verification (MRV) System

institutionalised data collection and analysis

simplification of reporting of sector data



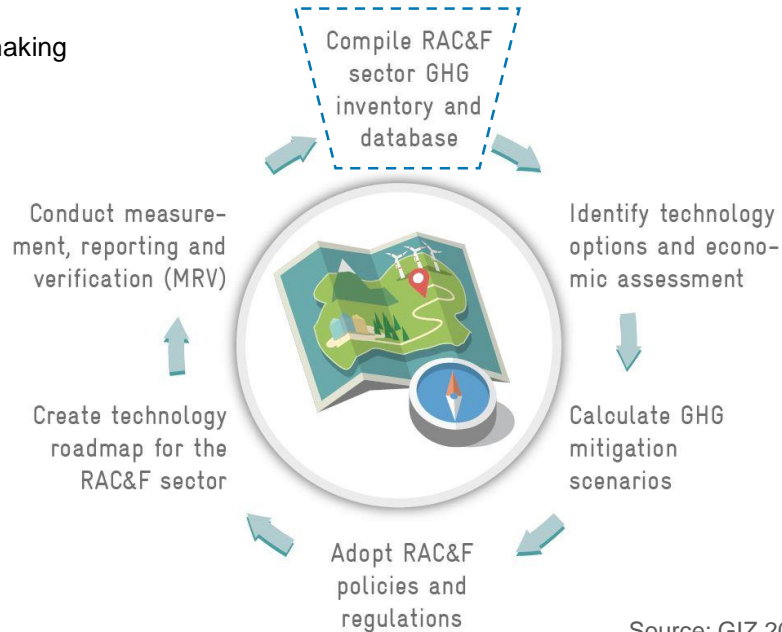
Source: GIZ 2016a

# RAC&F Sector Inventories

## ■ Benefits

serve as a starting point for GHG & ODS emission reduction activities

- support identification of sector priorities
- support evidence-based decision-making



Source: GIZ 2016b

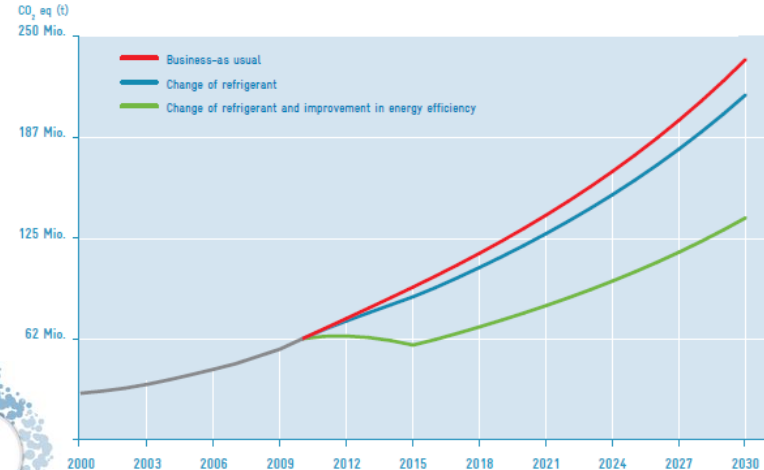
# Cooling Strategies

## ■ About

- Roadmap for countries to show GHG mitigation potential of the RAC sector and how to achieve it
- Based on inventory with robust country data – data is interpreted and appropriate mitigation actions are identified in the cooling strategy
- Each cooling strategy is different: national specifics and opportunities are assessed
- Comparability between countries by overall structure

## ■ Components

- Policy Analysis as link to overall country policy framework
- Assessment mitigation potential & mitigation scenarios
- Barrier Analysis
- Analysis of options how to achieve mitigation potential
  - Strategies
- Analysis of financing options



## Strategies

To increase Energy Efficiency

To facilitate the transition to natural refrigerants

To standardise the qualification & certification scheme for RAC technicians:  
“Fit for Green Cooling”

To establish MRV systems

To manage ODS & HFC banks

Country specific strategy

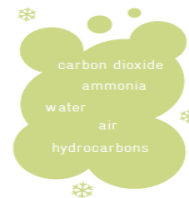
Country specific strategy

...

...



**The Natural 5**  
Green Cooling is based on  
five natural refrigerants:

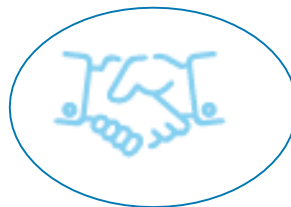




# Cooling Strategies

## ■ Benefits

- ✓ Increased visibility for RAC sector and facilitated integration in national policy landscape
- ✓ Tool to understand RAC sector emissions relative to national GHG emissions
- ✓ Support for data comprehensiveness of national GHG inventories
- ✓ Support for evidence-based policy decision-making & priority setting:
  - Illustration of long-term pathways for policymakers
- ✓ Tool to support ambition enhancement in NDCs
  - RAC sector not considered in many NDCs yet
  - RAC sector GHG mitigation belongs to the most costs effective actions



# What is “Fit for Green Cooling”?

**Benefits of a sound scheme  
to qualify, certify and register  
RAC products and services as part of  
a successful cooling strategy**

**Lara Teutsch, GIZ Proklima**



# Background

- **100** countries have ratified the Kigali Amendment and have committed themselves to phase-down HFCs
- Increasing number of countries mentioning a sustainable transition of the RAC Sector within their NDCs

The question is no longer **whether** countries will switch to climate-friendly refrigerants, but **how** they will.

- In order to maintain environmental protection and society/personal healthcare and safety, the trading and handling of refrigerants should be permitted only for qualified, certificated, registered companies and employees.






**A quality infrastructure is needed**



# The need for a quality infrastructure

## New Alternatives require extra training

The introduction of new alternative refrigerants such as  $\text{NH}_3$ ,  $\text{CO}_2$  or HCs is associated with a number of challenges, because these require handling of:

- Flammability 
- Toxicity 
- High Pressure Systems 

## Reduce Environmental Impact, Increase Energy Efficiency and Safety

Improper installation and maintenance of cooling units can lead to:

- Less energy-efficiency
  - Higher leakage rates of refrigerants
  - Breakdowns
  - Premature end of life of the systems
- Greater direct and indirect emissions and higher costs





# Reasons to set up a QCR scheme



Proper **qualification** of RAC technicians minimises environmental and health-related risks, increases energy-efficiency and ensures the creation of a future-oriented workforce



**Certification** makes the level of knowledge of technicians measurable



**Registration** gives countries an overview of trained workers and certification status

# Our services

## (1) Qualification

- We provide a guideline with 14 theoretical and practical modules in accordance to international standards (EN 13313 and draft ISO/DIS 22712)
- We support national training institutes to integrate the modules into pre-existing curricula.
- We conduct “Trainings of the Trainers” and assist with the implementation.

## (2) Certification

- We develop examination procedures.
- We build capacity of Certification Bodies.
- We develop materials, tools and instruments for certification processes.
- We assist with labelling, reporting and monitoring.

## (3) Registration

- We identify registration needs of people, companies, products.
- We develop an R-scheme and investigate enforcement requirements.
- We assist with the development of materials, tools and instruments.
- We assist with reporting and monitoring.

# Fit for Green Cooling - Module Overview

<b>Module A</b>	Safe application of hydrocarbon refrigerants
<b>Module B</b>	Refrigerant circuit joining technologies
<b>Module C</b>	Safe application of carbon dioxide refrigerant
<b>Module D</b>	Safe application of ammonia refrigerant
<b>Module E</b>	Basic refrigeration, refrigerants & lubricants
<b>Module F</b>	Energy efficiency
<b>Module G</b>	Environmental protection
<b>Module H</b>	Electrical basics for refrigeration installations and safety
<b>Module I</b>	Design and testing of appliances and extensive systems
<b>Module J</b>	Refrigerant recovery, recycling, reclaim
<b>Module K</b>	Installation and commissioning
<b>Module L</b>	Operations & maintenance
<b>Module M</b>	Placing and mounting of RAC circuit components
<b>Module N</b>	Hermetisation (sealed system design)



*Hydrocarbon Training Manuals: Thailand and Iran*

- ✓ Practical and theoretical training sessions
- ✓ Trainer manual
- ✓ Chapter Material incl. Handbook & Handouts
- ✓ PPT Presentations
- ✓ Skills to assess
- ✓ Assessment Questions



Category		I (BA)		II (WK)		III (FO)		IV (LE)	
Requirements		Semi-Skilled Worker No Formal VETC training		System Operator Formal VETC training		Craftsman Formal VETC training <b>Refrigerant Handling</b>		Engineers / Operations Manager <b>Refrigerant Handling</b>	
		1 year professional field practice		2 years of professional field practice		4 years of professional field practice		Mechanical Engineering Studies or FO plus min. 4 years field practice	
Sector		Domestic and Commercial RACHP		RACHP		RACHP		All Sectors	
		Theory	Practice	Theory	Practice	Theory	Practice	Theory	Practice
Modules	1. Placing and Mounting of RAC Circuit Components	X	X						
	2. Brazers Competences	X	X			X	X	X	X
	3. Professionals Module								
	3.1 Environmental Protection			X		X		X	
	3.2 Refrigerants and lubricants			(X)		X		X	
	3.3 Safety & Energy Efficiency Standards			X		X		X	
	3.4 Hermetisation (sealed system design)			(X)		X	X	X	X
	3.5 Design and Testing of Appliances and Extensive Systems							X	
	3.6 Installation and Commissioning			(X)		X	X	X	X
	3.7 Operations & Maintenance			X	X	X	X	X	X
	3.8 Refrigerant recovery, recycling, reclamation			(X)		X	X	X	X
	3.9 Safe application of NatRef – HC / CO <sub>2</sub> / NH <sub>3</sub>			(X)		X	X	X	X
	3.10 Electrical parts, installations, safety			X	X	X	X	X	X
	4. Chiller								
	4.1 Planning and Installation			(X)		X	X	X	X
	4.2 Commissioning			(X)		X	X	X	X
	4.3 Operations & Maintenance			X	X	X	X	X	X
	5. Re-evaluation and Renewal of Training Certificate (after several years of certificate holding)			X		X	X	X	X
	6. Optional Module Extensions								
	6.1 Basic Knowledge in Thermodynamics → M3 (in case not already available with II, III, IV)			X		X		X	
	6.2 System/failure evaluation/trouble-shooting → M3			X	(X)	X	X	X	X
	6.3 Solar driven RAC / Application of solar cooling systems							X	
Assessment		A		B		C		D	
Certificate		Cat I		Cat II		Cat III		Cat IV	

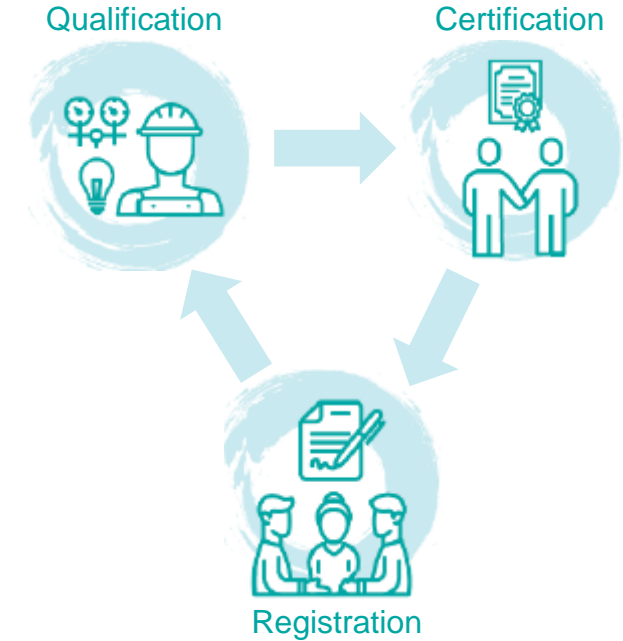
**Fit for  
Green  
Cooling  
Modules**

**Certification  
Levels**  
according to  
EN 13313  
Annex A



# Characteristics and advantages of Fit for Green Cooling

- Holistic approach
- Modular structure of the training courses
- Compliance with international standards:
  - industry standards such as EN378, ISO 5149 and EN13313
  - makes the concept internationally viable and comparable
- High adaptability:
  - Can be integrated in existing, country-specific structures and curricula



## Still curious?

**Be part of our full Webinar next Thursday on Fit for Green Cooling  
with live expert discussion**



Registration link  
in the Chat

A photograph showing two male technicians in a factory or industrial setting. They are wearing yellow long-sleeved shirts, blue overalls, and safety glasses. One technician is in the foreground, focused on a task, while the other is slightly behind him. The background shows industrial equipment and structures.

23rd of July 3:30 – 5:00 p.m. (CET)

## Fit for Green Cooling

Qualification, Certification and Registration of RAC technicians

# R290 split AC as an example for best-available technology

Philipp Munzinger, GIZ Proklima



# Why do we need Green ACs?

- Split-type ACs are currently the most commonly used appliances for space cooling worldwide
- Most split ACs operate with average to low energy efficiency levels and use highly climate damaging refrigerants (HCFC-22, HFC-410A, HFC-32) and account for around 10% of total electricity demand worldwide in 2016 (IEA, 2018)
- Demand for split ACs is growing rapidly due to climate change, economic growth and demographic factors, especially in developing countries
- Future scenarios propose an increase to 3.7 billion split ACs by 2050 in comparison to around 850 Mio. split ACs today (IEA, 2018)



# Energy-efficient R290 split ACs as sustainable solution for space cooling

- Conventional split ACs

- Use highly ozone depleting HCFC (R22) or high-GWP HFCs (R410A and R32)
- Wide use of average to low energy-efficient appliances

- R290 split ACs

- Use climate-friendly refrigerant with negligible GWP of 3
- Optimized system design and favourable thermodynamic properties of propane allow for high energy efficiency levels
- lower operational costs and lower amount of indirect emissions and negligible direct emissions

- **Energy-efficient split ACs using climate-friendly HC refrigerant (R290) present a cost-efficient and sustainable solution for climate protection in the RAC sector**



# Barriers

- General awareness and technical know-how
  - Insufficient qualification and certification of AC technicians
  - Profit-making and greenwashing of HFC-410A and HFC-32 refrigerants
  - Risk perceptions associated with the flammability of R290 refrigerant
  - International safety standards
  - Availability of R290-specific appliances and components
- Time frame from to date until first reduction steps in 2028 leaves enough room for massive lock-in of HFC-based inefficient split AC technologies!





# Proklima supports R290 split AC market development

- **Production line conversion** of R22 split ACs to R290 split ACs for Godrej in India and GREE in China
- Global **demonstration** of safe and energy-efficient use of R290 split ACs
  - Pilot projects in 7 countries around the world
  - Energy performance monitoring
  - Trainings with manufacturer, suppliers and local technicians
- Technician **trainings** on safe handling of flammable refrigerant
  - QCR Development
  - Training of Trainers and technicians
  - Cooperation with training institutions and certification bodies
  - State of the art equipment for training centres
- **Studies**, policy publications and technical documents
  - National RAC GHG Inventories
  - Standard papers
  - Technical manuals
- Extension of **Project Pipeline** to upscale business cases through market incentives and global supply chain support



# Selected country cases

## Costa Rica - Implementation through demonstration and training

- Frontrunner in transitioning to climate-friendly technologies
- RAC sector responsible for 12% of countries GHG emissions
- Installation of R290 split ACs for demonstration and trainings

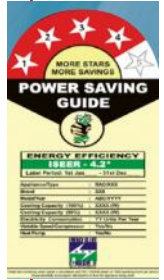


## Ghana - Market introduction of green ACs

- Including RAC sector in its NDCs
- Leapfrogging from R22 and R410A to R290 in the AC market
- Introduction of 380 R290 split ACs to the market
- Midea and GIZ jointly conducted trainings  
→ Mitigation potential of 7.86 Mt CO<sub>2</sub>

## India - Holistic approach

- Godrej: Production line conversion of R22 to R290 split ACs in 2012
- Godrej followed charge limits of European standards and has established QCR System for R290 split ACs
- Introduction of Indian SEER in 2015 taking into account local climate conditions
- Mandatory energy labelling for room ACs (5 Stars: ISEER of 5.8 and use of R290)



## Philippines – Train-the-trainer

- train-the-trainer sessions for 32 RAC training professionals on the use of R290 split ACs
- RAC trainers will cascade knowledge to students of TESDA training center throughout the archipelago



## Green Cooling Project

**Objective:** Accelerating the transition to climate-friendly and energy-efficient split-type air conditioners (Green AC) in front-running countries

**Outputs:**

Support on Green AC  
policy instruments  
(MEPS, eco-labels and  
GWP limits)

Green AC rebate  
programme

AC technicians  
qualification and  
certification

End-of-Life  
Management  
of replaced ACs

**Project countries:** Costa Rica, Ghana in first phase, additional countries in second phase

**Status:** Funding proposal under preparation

# R290 Split AC Resource Guide

- Builds on **practical experience** gained in GIZ Proklima and partner projects
- **Inform relevant stakeholders** about the relevant factors influencing a successful market transition to energy efficient R290 split ACs
- **Address knowledge gaps** and concerns that hinder the transformation towards R290 split ACs
- Provide an overall understanding of R290 split ACs, exhibiting their **advantages in comparison to conventional split ACs**
- Inform about the required **specific setup of ACs** and the **specific set of skills of technicians**
- **Encourage policy makers** to facilitate the market uptake of split ACs using R290

The guide addresses:

- **Political decision makers**
- **National standardisation, custom and certification bodies**
- **Split AC industry**



[Download](#)

# The stage is yours!

**Feel free to write your questions  
& remarks into the chat!**

**RAC inventories &  
cooling strategies**

**“Fit for Green Cooling”  
A scheme to qualify,  
certify and register RAC  
technicians**

**R290 split AC as an  
example for best-  
available technology**

# Closing

**Bernhard Siegele, GIZ Proklima**





# Contact



**Bernhard Siegele**  
Programme Manager

bernhard.siegele@giz.de



**Birgit Mayer**  
Advisor

birgit.mayer@giz.de



**Christopher Jäger**  
Advisor

christopher.jaeger@giz.de

# Contact



**Lara Teutsch**  
Junior Advisor

lara.teutsch@giz.de



**Philipp Munzinger**  
Advisor

philipp.munzinger@giz.de



**Julia Schabel**  
Junior Advisor

julia.schabel@giz.de



**Janna Breitfeld**  
Advisor

janna.breitfeld@giz.de

# Dig deeper:

 [twitter.com/GCIGreenCooling](https://twitter.com/GCIGreenCooling)

 [www.green-cooling-initiative.org](http://www.green-cooling-initiative.org)

# Thank you!



# Credits & Sources

GIZ. (2016a). Advancing nationally determined contributions (NDCs) through climate-friendly refrigeration and air conditioning - Guidance for policymakers. Retrieved from: <https://mia.giz.de/qlink/ID=245498000> or <https://www.green-cooling-initiative.org/news-media/publications>

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GIZ. (2020). Greenhouse Gas Inventory of the Refrigeration and Air Conditioning Sector in Grenada. Retrieved from: <https://www.green-cooling-initiative.org/fileadmin/Publications/2020-Inventory-C4-Grenada.pdf>

GIZ. (n.d.). Proklima – naturally cool! Green Cooling – for the protection of the climate and the ozone layer. Retrieved from: <https://www.green-cooling-initiative.org/news-media/publications>

**Deutsche Gesellschaft für  
Internationale Zusammenarbeit (GIZ) GmbH**

Registered offices  
Bonn and Eschborn

Friedrich-Ebert-Allee 36 + 40  
53113 Bonn, Germany  
T +49 228 44 60 - 0  
F +49 228 44 60 - 17 66

Dag-Hammarskjöld-Weg 1 - 5  
65760 Eschborn, Germany  
T +49 61 96 79 - 0  
F +49 61 96 79 - 11 15

E [info@giz.de](mailto:info@giz.de)  
I [www.giz.de](http://www.giz.de)